

DATAGATE A.Ş. ANALYST PRESENTATION

20th September 2024



Disclaimer

This presentation contains information and analysis on financial statements as well as forward-looking statements that reflect the Company management's current views with respect to certain future events. Although it is believed that the information and analysis are correct and expectations reflected in these statements are reasonable, they may be affected by a variety of variables and changes in underlying assumptions that could cause actual results to differ materially.

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Datagate AŞ Financial & Operational Results

Summarized P/L (000 TL)

(000) TRL	6 months 2024	6 months 2023	Changes (%)
Net Sales	3.024.658	2.906.443	4,07
Gross Profit	140.662	124.759	12,75
Gross Profit Margin (%)	4,65	4,29	8,34
EBITDA	128.575	23.421	448,98
EBITDA Margin (%)	4,25	0,81	427,53
Operational Profit	124.082	17.010	629,47
Operational Profit Margin (%)	4,10	0,59	600,95
Financial Income /(Expenses), Net	(158.748)	(101.751)	56,02
Net Monetary Position Gain/Loss	29.989	(5.958)	(603,31)
Tax Expenses	(1.052)	(1.187)	(11,37)
Net Profit	(18.165)	(68.489)	(73,48)
Net Profit Margin (%)	(0,60)	(2,36)	(74,51)



Datagate AŞ Financial & Operational Results

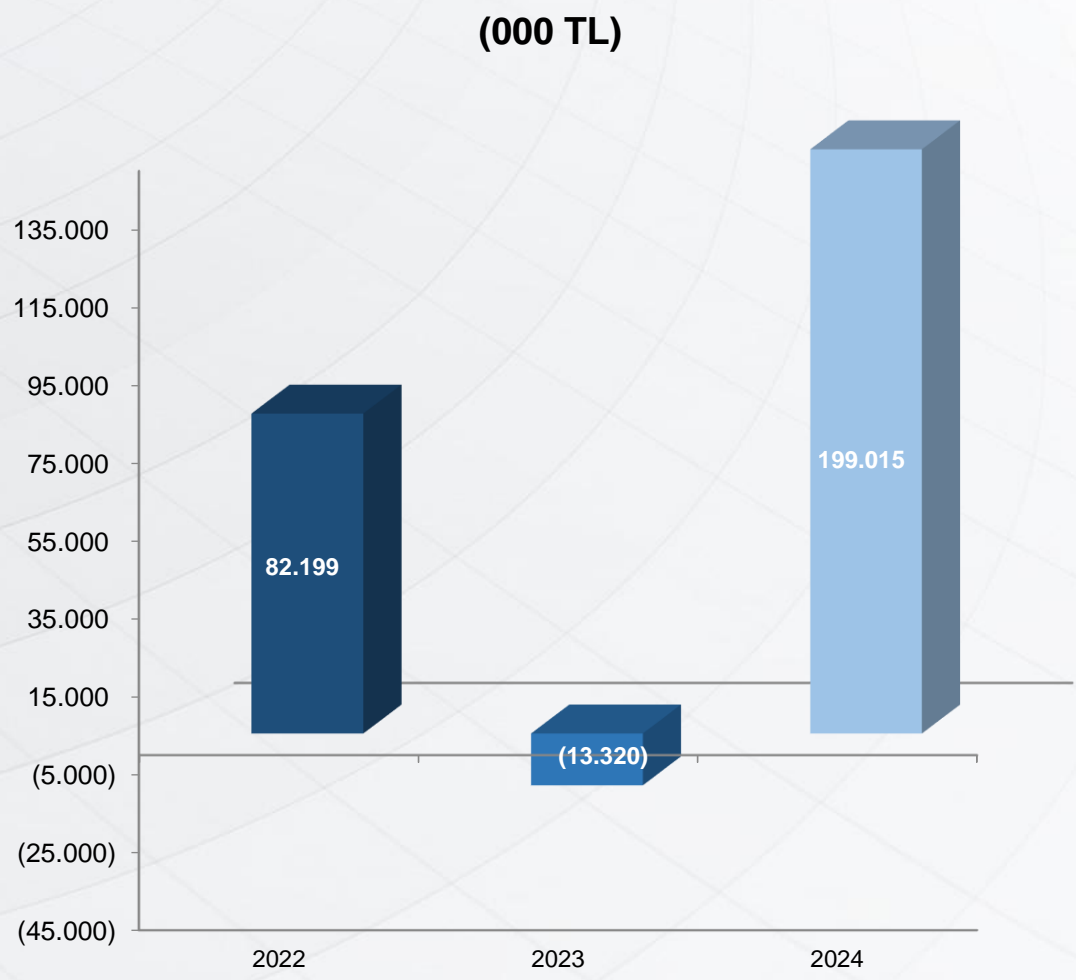
Summarized Balance Sheet (000 TL)

Assets	30.06.2024	(%)	31.12.2023	(%)	Changes (%)	Liabilities & Capital	30.06.2024	(%)	31.12.2023	(%)	Changes (%)
Current Assets	2.226.499	96,6%	2.014.332	96,5%	10,5	Short Term Lia.	1.892.897	82,2%	1.676.735	80,5%	12,9
Cash	28.592	1,2%	17.611	0,8%	62,4	Financial Lia.	218.610	9,5%	2.988	0,1%	7.216,3
Trade Receivables	1.467.992	63,7%	1.478.541	70,9%	(0,7)	Trade Payables	1.436.025	62,3%	1.413.549	67,7%	1,6
Inventories	324.526	14,1%	394.692	18,9%	(17,8)	Provisions for Tax	0	0,0%	7.610	0,4%	(100,0)
Inventories in Transit	206.756	9,0%	53.758	2,6%	284,6	Prov. for Other Pay.	86.003	3,7%	47.095	2,3%	82,6
Other	198.633	8,6%	69.730	3,2%	184,9	Other	152.259	6,7%	205.493	9,8%	(25,9)
Non-Current Assets	77.586	3,4%	72.111	3,5%	7,6	Long Term Lia.	12.555	0,5%	4.783	0,2%	162,5
Trade Receivables	7.321	0,3%	4.441	0,2%	-	Long Terms Liabilities	8.997	0,4%	1.303	0,1%	590,5
Fixed Assets	21.152	0,9%	13.679	0,7%	54,6	Financial Lia.	0,0	0,0%	0,0	0,0%	0,0
Right of Use Asset	49.113	2,2%	53.991	2,6%	(9,0)	Prov. for Empl. Trm. Ind.	3.558	0,2%	3.479	0,1%	2,3
Other	0	0,0%	0	0,0%	0,0	Capital	398.633	17,3%	404.925	19,4%	(1,6)
Total Assets	2.304.085	100%	2.086.443	100%	10,4	Total Lia. & Capital	2.304.085	100%	2.086.443	100%	10,4



Datagate AŞ Financial & Operational Results

Net Financial Debt (000 TL)





Datagate AŞ Financial & Operational Results

Financial Ratios

LIQUIDITY RATIOS	30.06.2024	31.12.2023
Current Ratio	1,18	1,20
Quick Ratio	0,90	0,93

THE WORKING CAPITAL RATIOS (*)	30.06.2024	31.12.2023
Receivables Days	87	80
Payables Days	84	67
Inventory Days	23	25

FINANCIAL STRUCTURE RATIOS	30.06.2024	31.12.2023
Capital / Total Liabilities & Capital	17,3%	19,4%
Short T. Debts / Total Liabilities & Capital	82,2%	80,4%
Long T. Debts / Total Liabilities & Capital	0,5%	0,2%
Financial Debts / Total Debts	11,9%	0,3%

PROFITABILITY RATIOS	30.06.2024	30.06.2023
Gross Profit Margin	4,7%	4,3%
Operational Profit Margin	4,1%	0,6%
Net Profit / Sales	-0,60%	-2,4%
Profit Margin Before Tax	-0,15%	-3,1%

(*) Quarterly prepared financial sheets were taken into consideration for calculations.

THANKS