

DATAGATE A.Ş. ANALYST PRESENTATION

11th November 2024



Disclaimer

This presentation contains information and analysis on financial statements as well as forward-looking statements that reflect the Company management's current views with respect to certain future events. Although it is believed that the information and analysis are correct and expectations reflected in these statements are reasonable, they may be affected by a variety of variables and changes in underlying assumptions that could cause actual results to differ materially.

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Datagate AŞ Financial & Operational Results

Summarized P/L (000 TL)

(000) TRL	9 months 2024	9 months 2023	Changes (%)
Net Sales	5.243.753	5.273.210	(0,56)
Gross Profit	274.643	229.851	19,49
Gross Profit Margin (%)	5,24	4,36	20,16
EBITDA	231.180	83.984	175,27
EBITDA Margin (%)	4,41	1,59	176,81
Operational Profit	224.817	73.568	205,59
Operational Profit Margin (%)	4,29	1,40	207,31
Financial Income /(Expenses), Net	(312.734)	(187.000)	67,24
Net Monetary Position Gain/Loss	36.194	(50.554)	(171,59)
Tax Expenses	5.361	(9.445)	(156,76)
Net Profit	(52.572)	(132.545)	(60,34)
Net Profit Margin (%)	(1,00)	(2,51)	(60,11)



Datagate AŞ Financial & Operational Results

Summarized Balance Sheet (000 TL)

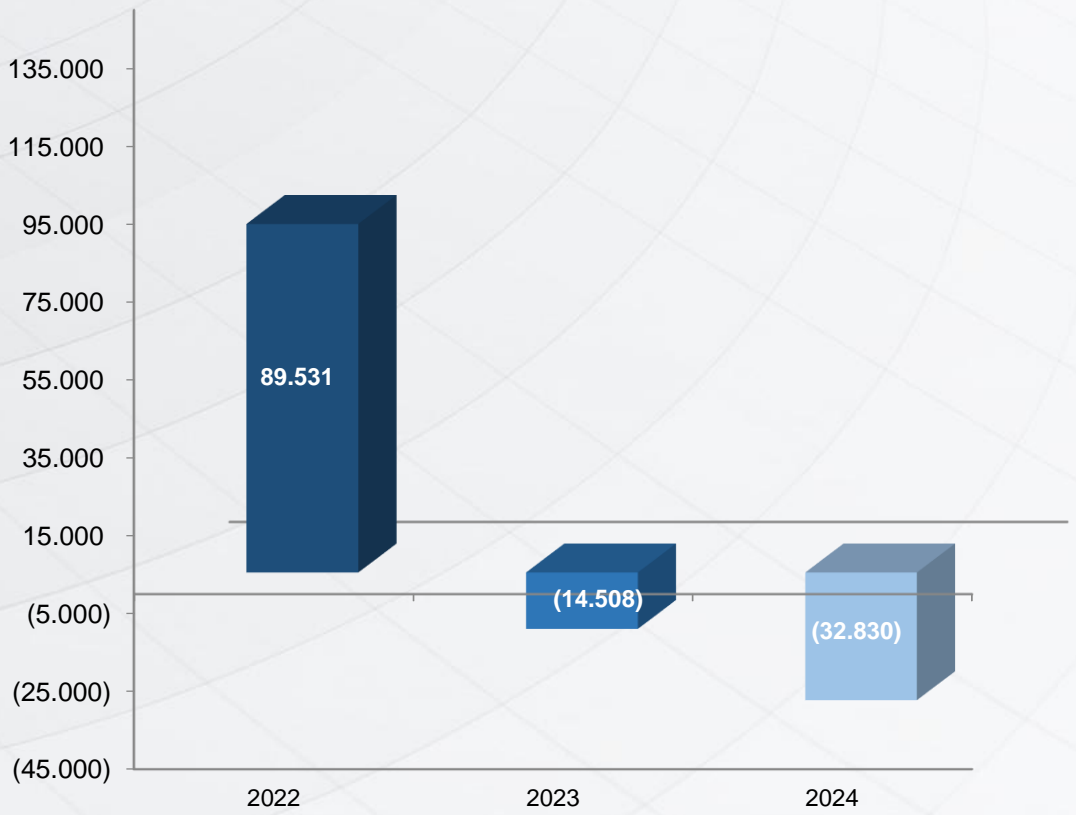
Assets	30.09.2024	(%)	31.12.2023	(%)	Değişim (%)	Liabilities & Capital	30.09.2024	(%)	31.12.2023	(%)	Değişim (%)
Current Assets	2.538.079	96,8%	2.193.988	96,5%	15,7	Short Term Lia.	2.215.514	84,5%	1.826.282	80,5%	21,3
Cash	45.434	1,7%	19.182	0,8%	136,9	Financial Lia.	4.130	0,2%	3.255	0,1%	26,9
Trade Receivables	1.842.260	70,3%	1.610.410	70,9%	14,4	Trade Payables	1.799.327	68,6%	1.539.623	67,7%	16,9
Inventories	419.957	16,0%	429.894	18,9%	(2,3)	Provisions for Tax	0	0,0%	8.289	0,4%	(100,0)
Inventories in Transit	116.794	4,5%	58.553	2,6%	99,5	Prov. for Other Pay.	16.426	0,6%	51.295	2,3%	(68,0)
Other	113.634	4,3%	75.949	3,2%	49,6	Other	395.631	15,2%	223.820	9,8%	76,8
Non-Current Assets	83.725	3,2%	78.543	3,5%	6,6	Long Term Lia.	12.077	0,5%	5.209	0,2%	131,8
Fixed Assets	7.677	0,3%	4.837	0,2%	-	Long Terms Liabilities	8.474	0,3%	1.419	0,1%	497,2
Right of Use Asset	20.885	0,8%	14.899	0,7%	40,2	Prov. for Empl. Trm. Ind.	3.603	0,1%	3.790	0,1%	(4,9)
Other	55.163	2,2%	58.807	2,6%	(6,2)	Capital	394.213	15,0%	441.040	19,4%	(10,6)
Total Assets	2.621.804	100%	2.272.531	100%	15,4	Total Lia. & Capital	2.621.804	100%	2.272.531	100%	15,4



Datagate AŞ Financial & Operational Results

Net Financial Debt (000 TL)

(000 TL)





Datagate AŞ Financial & Operational Results

Financial Ratios

LIQUIDITY RATIOS	30.09.2024	31.12.2023
Current Ratio	1,15	1,20
Quick Ratio	0,90	0,93

THE WORKING CAPITAL RATIOS (*)	30.09.2024	31.12.2023
Receivables Days	83	80
Payables Days	82	67
Inventory Days	22	25

FINANCIAL STRUCTURE RATIOS	30.09.2024	31.12.2023
Capital / Total Liabilities & Capital	15,0%	19,4%
Short T. Debts / Total Liabilities & Capital	84,5%	80,4%
Long T. Debts / Total Liabilities & Capital	0,46%	0,2%
Financial Debts / Total Debts	0,6%	0,3%

PROFITABILITY RATIOS	30.09.2024	30.06.2023
Gross Profit Margin	5,2%	4,4%
Operational Profit Margin	4,3%	1,4%
Net Profit / Sales	-1,00%	-2,5%
Profit Margin Before Tax	-0,99%	-3,1%

(*) Quarterly prepared financial sheets were taken into consideration for calculations.

THANKS